

- » CEO & COB, Co-founder
- » +25 years experience in telecommunication systems and IoT



- Located Oulu, Finland
- Founded 2012
- Group of 11 own persons + group of trusted partners
- Revenue
  - 2017 +500K€
  - 2018 +1M€ (target)
- Several happy customers
  - from start-ups to international companies
  - from wearables to industrial IoT
  - from prototypes to end devices and solutions



#### Customer references

ハイカラ **HAIKARA** 











































### Solutions based on Aistin Blue platform

#### Development speed

- Full SW and HW stack for fast proof of concepts
- Easy to tailor, custom HW not always needed

#### IoT ready technology

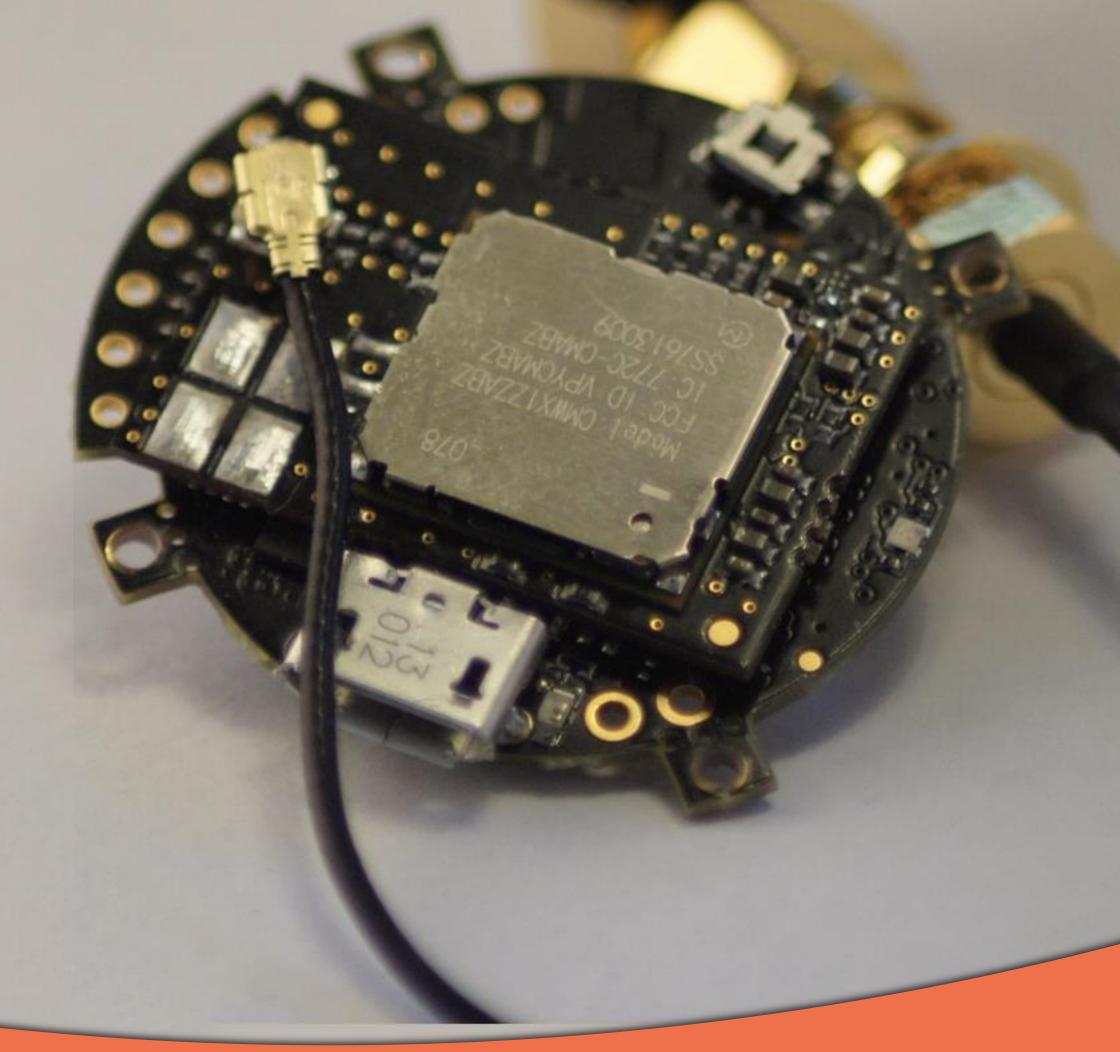
- Rich set of sensors for customer applications
- Compact size for embedded solutions

#### Low power, long range

- Nordic Semi nRF52 ARM SOC ideal for low power IoT
- 4G NB IoT, Lora, BT5 latest radio technology

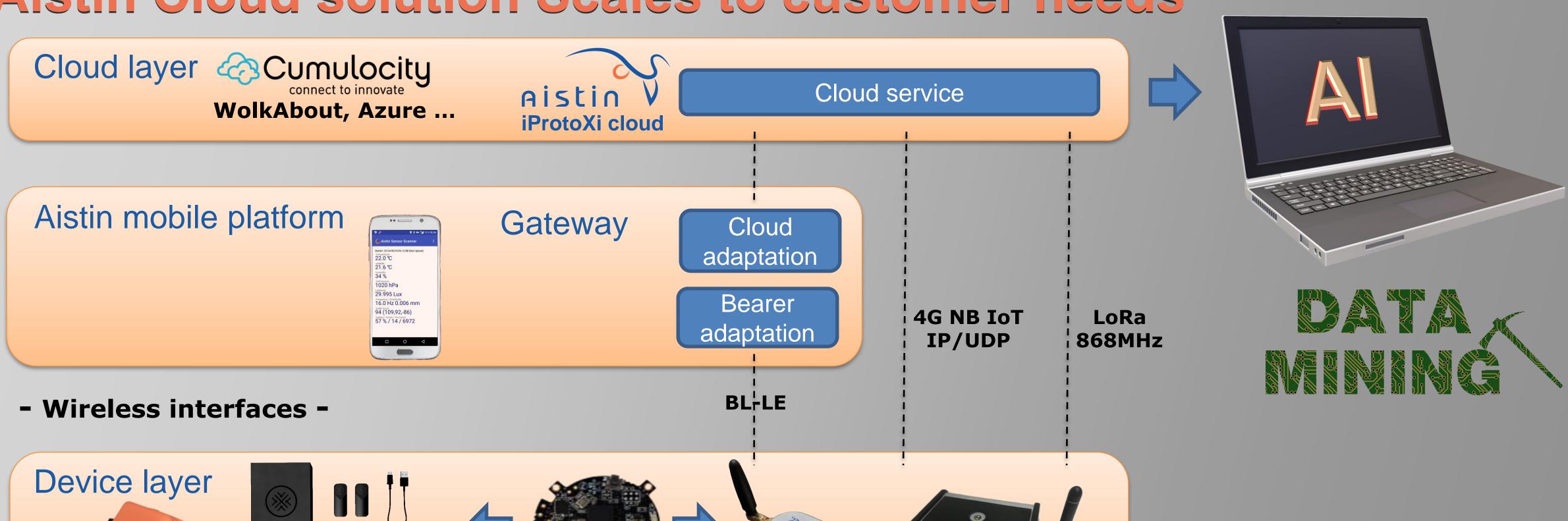
#### **Modular solution**

- End to end IoT turn key customer solutions
- Scalable platform solution fitted to customer interfaces



#### Aistin Cloud solution Scales to customer needs

Blue platform



**Aistin Sensor Units** 



**Custom tailored solutions** 

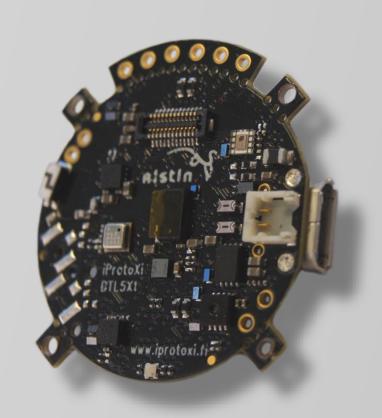
# The power of modularity

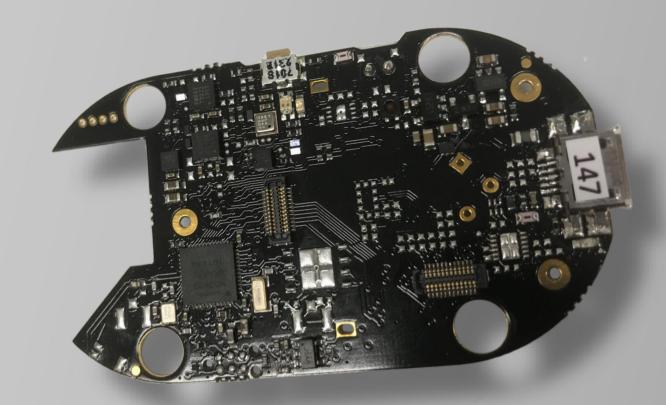
» Quickly from Idea to Proof Of Concept product



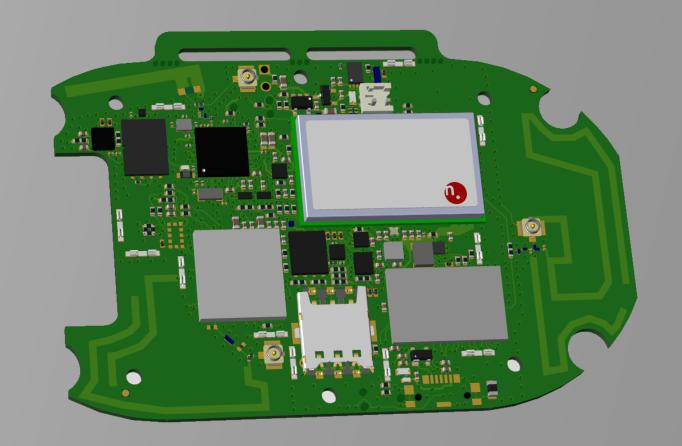


- » Select platform from Aistin Blue family
- » Built-in Bluetooth low power / BT5





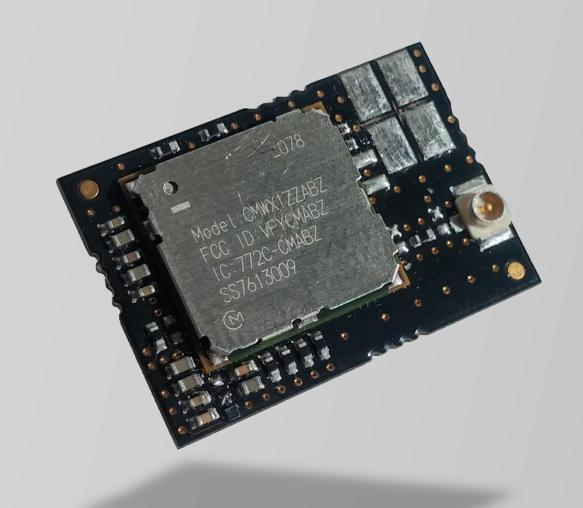
» Aistin Blue or Aistin IoT Blue or

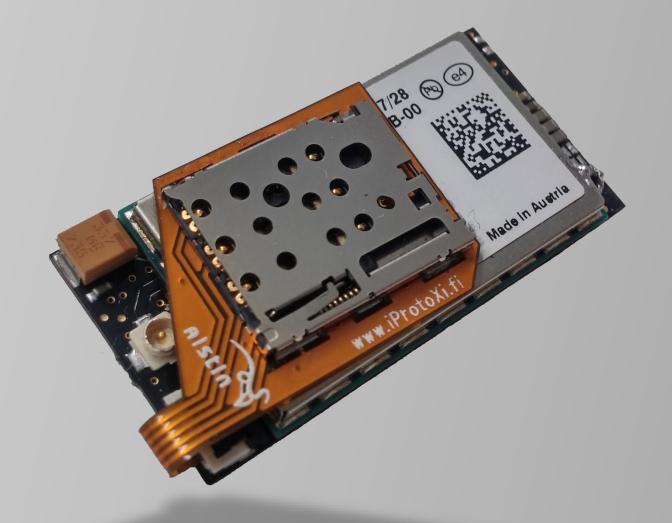


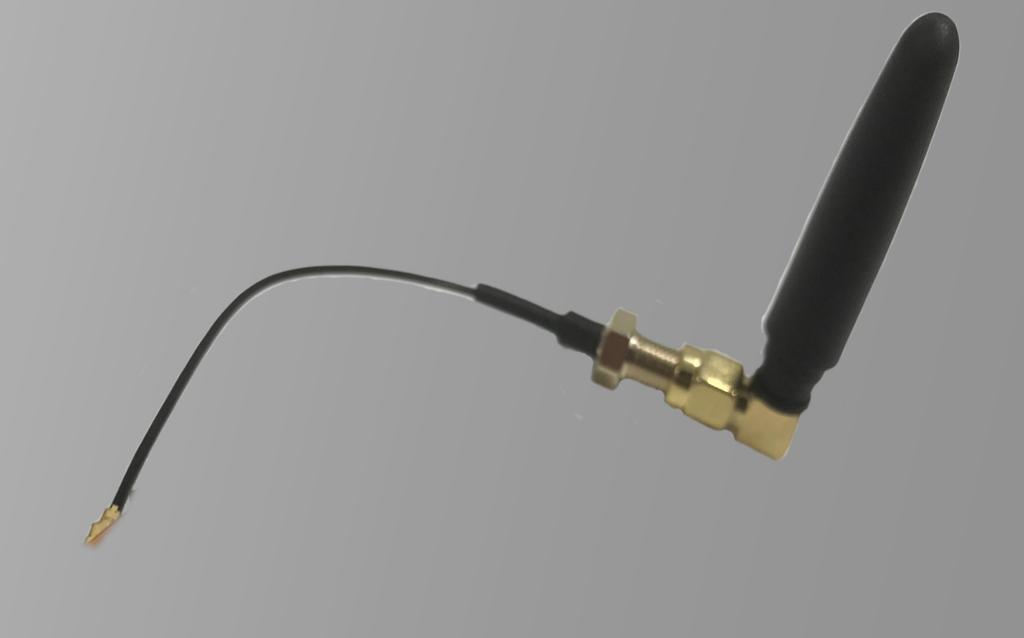
Aistin IoT Blue BTB1000 platform (1Q19)



» Select Radio module and Antenna







» LoRaWAN

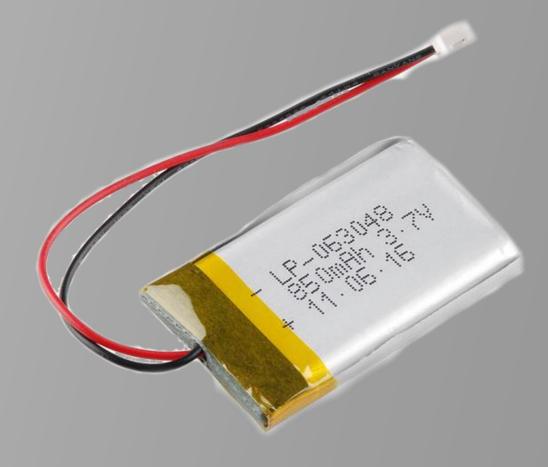
or 4G NB-IoT



» Select batteries or rechargeable battery

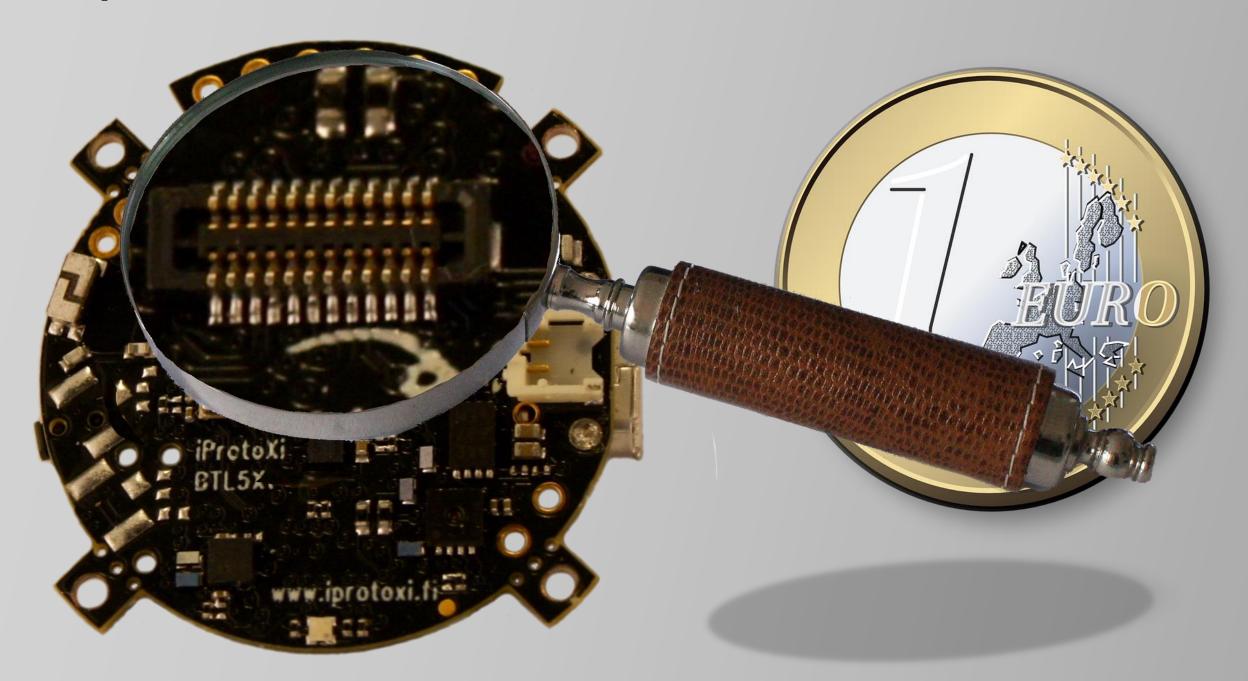


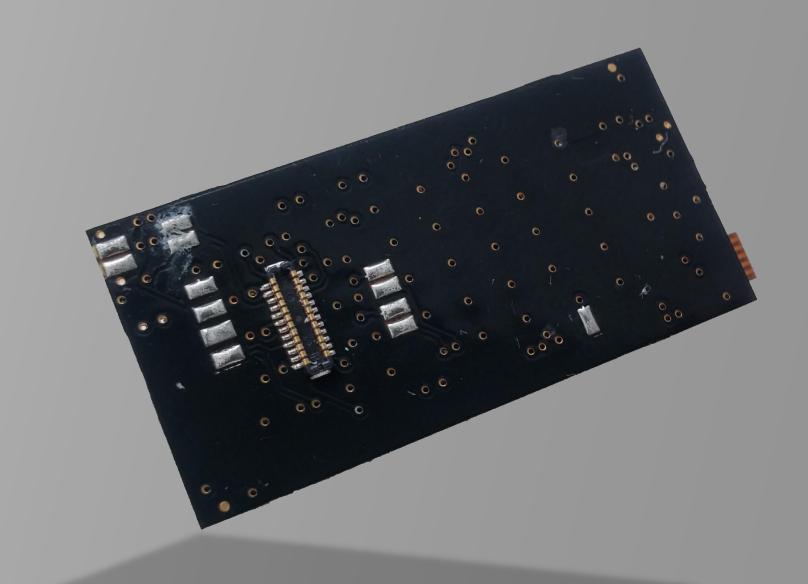






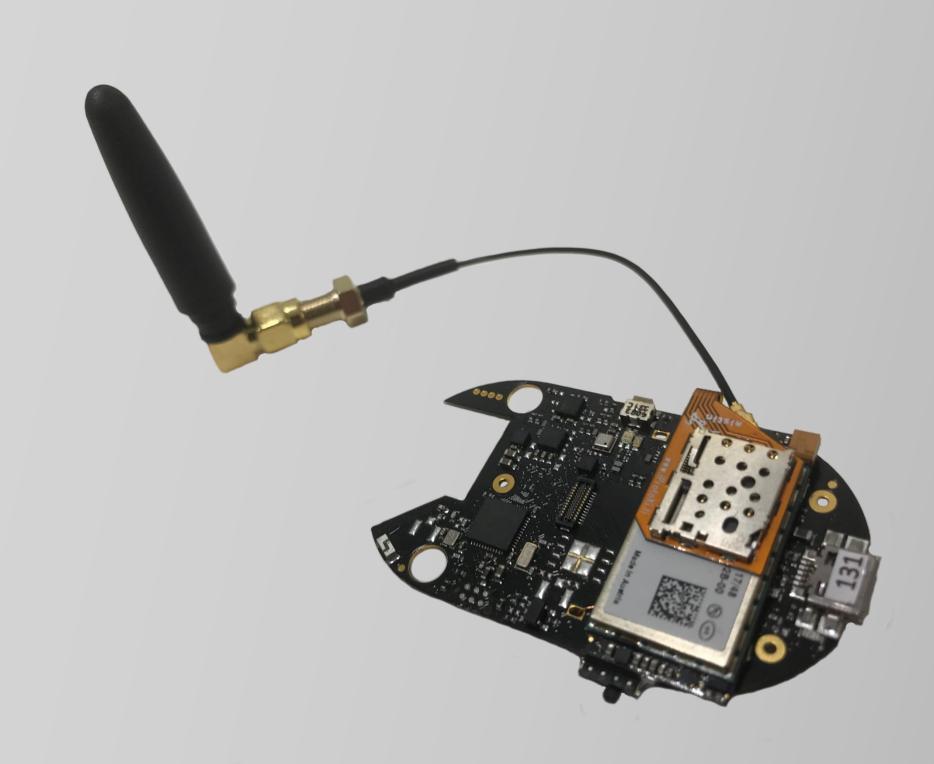
- » Connect modules together using Aistin BUS24 connector
  - Open Interface Standard for Low Power IoT







» Select suitable casing for IoT setup





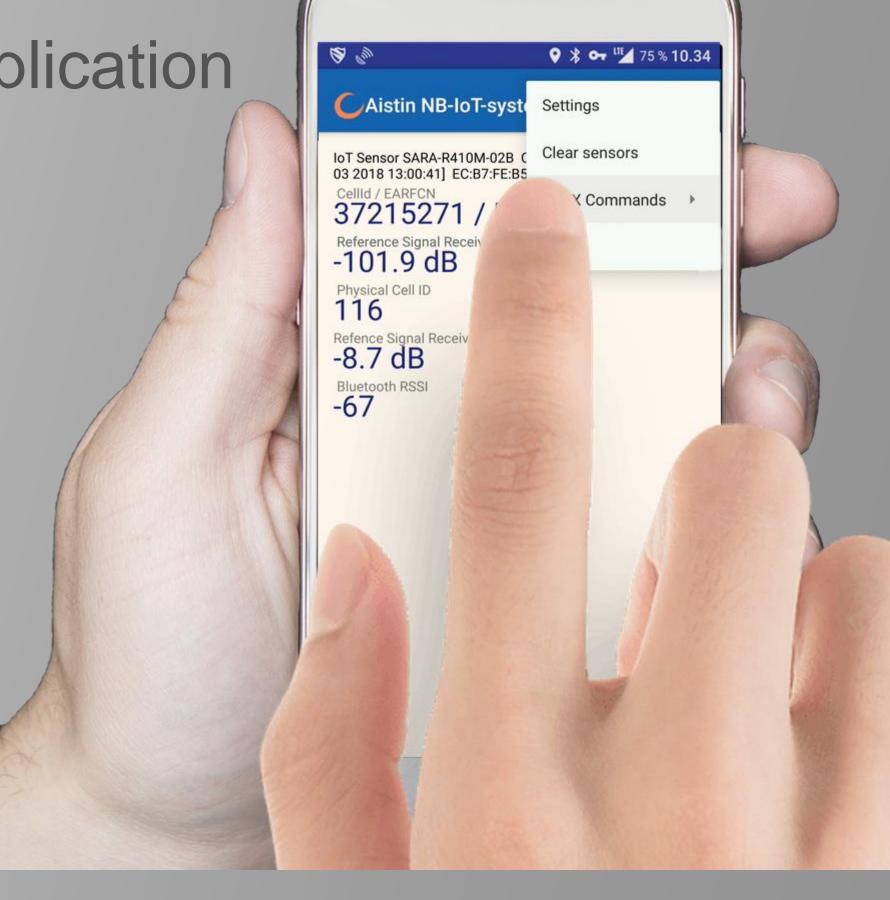




» Connect Aistin Sensor into IoT Network

» Local Bluetooth connection with mobile application





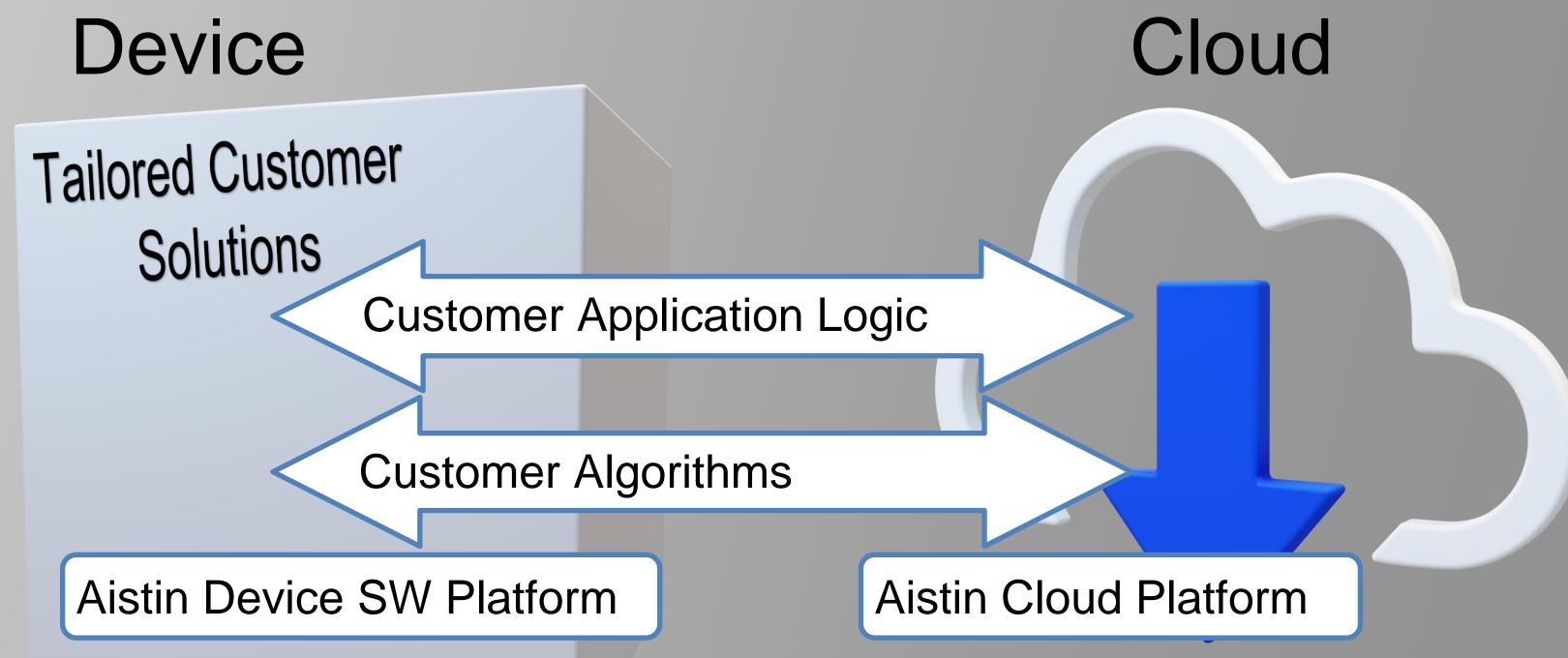


### Aistin Software Platforms

#### Mobile

Aistin Mobile Application Platform

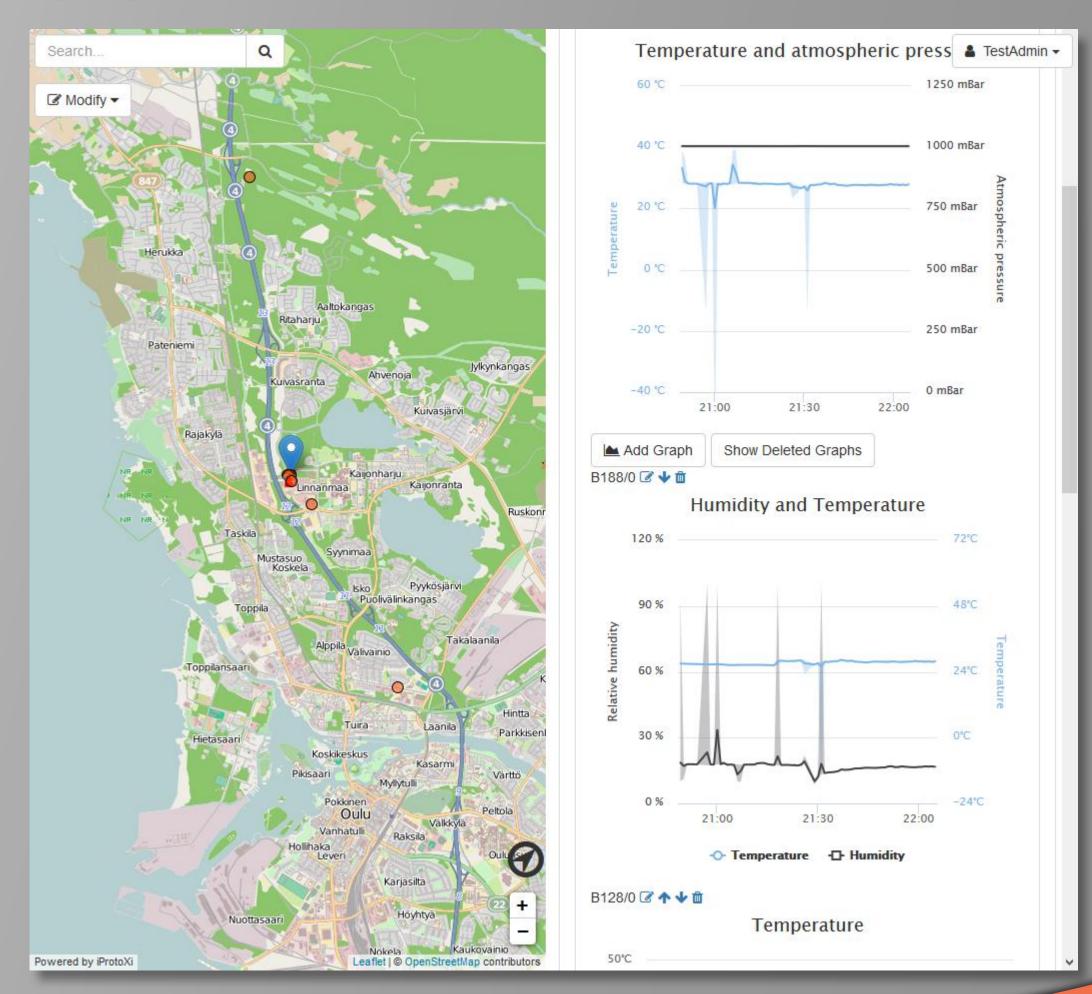






### iProtoXi Cloud Services

- » Cloud services allows users to easily connect, manage, monitor and control loT devices and sensors remotely via internet with modern web technologies.
- » Device and User Management
- » Interfacing 3<sup>rd</sup> party clouds
- » Interfacing AI





# Aistin Sensing The Internet of Things Blue

# Thank you!

» Any questions?

